

**Steve Chen - A
 Mid-Atlantic Top
 Executive**

In its August 24, 2018 print and online editions, Mid-Atlantic Real Estate Journal named Crystal President Steve Chen one of its **Top 40 Under 40** influencers in the real estate and construction industries.

Taking the helm at Crystal and its subsidiaries and affiliated companies in January 2018, Steve has previously been recognized as a top young executive by Crain's New York Business, The Northeast Pennsylvania Business Journal, and industry national publication Glass Magazine.



Steve Chen

Crain's Top NY Family Business Award

Crystal was recently recognized as one of the most notable family businesses in the New York metro area by prestigious Crain's New York Business magazine in its June 25th, 2018 edition and at an evening reception on June 28 at Crain's Manhattan headquarters. Crystal was one of 15 family-owned and operated companies selected from a broad field of nominees for their success and positive impact on the region's economy. Winners of the **Crain's NY Family Business Award** represent many sectors of the New York economy including manufacturers, wholesalers, retailers, and service providers. Of the winning companies, Crystal is the largest manufacturer, and among the largest company in terms of number of employees and national presence.



Thomas and Steve Chen at Crystal's New York headquarters and factory (left) and Thomas Chen with Crain's publisher Mary Kramer (right) at the awards reception in Manhattan.

Chairman Thomas Chen and President Steve Chen consider Crystal employees part of their extended family, offering skills training, managerial development, promotion and education opportunities, and competitive benefits. "We definitely believe in investing in our people, and many of our employees have been with Crystal for over 15 or 20 years," said Steve Chen. "We're proud of the business we built and honored by the recognition Crystal has received from Crain's and the business community."

Crain's New York Business, the leading New York business magazine, focuses on the New York business community, with important insights, analysis and opinion. Crystal has been featured in many Crain's articles, awards, and interviews in the past.

**Visit Crystal at
 Greenbuild Expo:**

11/14-15/18

GreenBuild International
 Conference & Expo
 McCormick Place
 Chicago, IL

**See Crystal's New Magnus
 Commercial Vinyl Window**



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**AAMA Installation Masters
 Certification Course Offered**

Crystal Windows is proud to offer the nationally recognized **AAMA Installation Masters-Replacement** training class and certification for qualified window installers. Participants that complete the two-day training and pass the comprehensive exam may then be officially certified with the **Installation Masters Program**. Certification with the AAMA developed course is an advantageous credential that window installers may promote with homeowners, commercial property owners, general contractors, and architects.



**Two-day classes will be offered at
 Crystal's headquarters on the
 following dates:**

- December 5-6, 2018**
- January 9-10, 2019**
- February 12-13, 2019**
- March 6-7, 2019**

Location: 31-10 Whitestone Expressway,
 Flushing, NY 11354

**Please contact Crystal's Marketing Department at 718-961-7300 ext. 3222 or
marketing@crystalwindows.com to reserve a spot or for more information**

Gateway Hails Its Employees!

The day after its open house event, Gateway Extrusions continued its anniversary festivities with an employee family picnic. Catered food, games, prizes, and a special send-off for a retiring 15-year employee were enjoyed by over 300 Gateway workers and their families.



Gateway Extrusions Celebrates Expansion and 15th Anniversary!



Crystal subsidiary Gateway Extrusions, headquartered in Union, MO, hosted an open house on September 28 to mark its recent \$15 million expansion and its 15th year of growth and success since opening in 2003. After a ceremonial ribbon-cutting, customers, vendors, members of the local business community, and government officials joined Gateway's management team for a ceremonial ribbon-cutting, tours of the facility, demonstrations of its new aluminum extrusion and finishing equipment, and a luncheon.

President of Operations Tom Ziegler and Union Mayor Mike Livengood spoke to the audience about Gateway's history, future plans, and the value that Gateway brings to the regional economy. "More than half of our vendors are based in Missouri, supplying materials, goods, and services we need," said Ziegler. "We doubled our workforce to over 130 employees since 2014 with the addition of new aluminum equipment and services. We added new customers, many of which are right here in the region, and our annual production has doubled since 2015."

In 2014, Gateway embarked on a multi-year expansion, adding two new aluminum extrusion presses, a state-of-the-art powder coat paint line, and fabrication equipment. It built an addition onto its factory and purchased adjacent facilities for future expansion. Gateway plans further property improvements and will be creating new jobs to handle additional production.

Photos: Officials help cut the ribbon marking the future of Gateway; President of Operations Tom Ziegler presents Gateway's story; guests tour the factory

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Crystal NY Employees Gather for Family Fun!



Crystal employees in New York were treated recently to a street fair **Family Fun Day** at the company's headquarters. Over 400 employees and their families enjoyed carnival games, face painting, and special homemade and food truck fare on a beautiful fall day.